Union Auction
Public Company Limited



THE 2024 PERFORMANCE



## **Business overview**

Performance

Q&A



### **AUCT's Development**

1991

1998

2003

2013

**AUCT Established** 

AUCT was appointed by the Financial Sector Restructuring Authority (FRA) to conduct the public auctions of vehicles and assets of insolvent finance companies.

AUCT launched the first mobile auction in the upcountry.

The Company started trading shares in MAI for the first time on 9 August 2013.

2021

2023

2017

2015

Add the provide pre-sales

and post-sales services

Re-banding and developed E-AUCTION system at auction yard

AUCT LIVE (

- Other auctions; brand name, real estate

- Organize auctions for government agencies; the Customs Department, NSO, AMLO, NBTC.

2024





### Nature of business

### Cars



### Motorcycles



### **Agricultures**



### **Others**

Real estate Band name Electrical appliances





#### **Northeast Warehouses**

Ubon Ratchathani

**Udon Thani** 

Khon Kaen

Sakon Nakhon

Surin

Roi Et

Si Sa Ket

14. Chaiyaphum

10. Kalasin 11. Buriram 12. Nong Khai

13. Loei

NakhonRatchasrima: Muang NakhonRatchasrima: Pakchong **Areas** 

#### North Warehouses

- Chiang Mai
- Phitsanulok
- Nakhon Sawan
- Phetchabun
- Chiang Rai
- Lampang
- Kamphaeng Phet

#### **North Auction Houses**

....

- 1. Chiang Mai
- Phitsanulok

#### **Central Warehouses Central Auction Houses**

- Bangkok
- Pathum Thani
- Saraburi
- Ayutthaya
- Samut Sakhon
- Ratchaburi
- 7. Suphanburi
- 8. Nonthaburi
- 9. Samut Prakan



#### **South Warehouses**

- 1. Surat Thani
- Songkhla
- Prachuap Khiri Khan
- Chumphon
- Nakhon Si Thammarat
- Phuket
- Trang
- Phang-nga
- 9. Krabi

#### **South Auction Houses**

- 1. Surat Thani
- 2. Songkhla

#### **Northeast Auction Houses**

- NakhonRatchasrima
- Ubon Ratchathani
- **Udon Thani**
- 4. Khon Kaen

### **Eastern Warehouses**

- Rayong
- Chonburi: Pattaya
- Chonburi: Ban Bueng
- Sakaeo
- Prachin Buri
- Chantaburi

#### **Eastern Auction Houses**

- 1. Rayong
- Chonburi



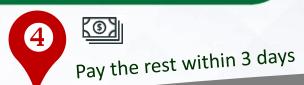
Pathum Thani

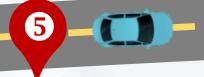
Ratchaburi

#### **45 Warehouses 13 Auction Houses**



### **Auction Flow**





Get car registration book





Confirm & Payment 10% or 100%



Receive vehicles into the warehouse

Waiting for redeem ~ 45 - 60 days

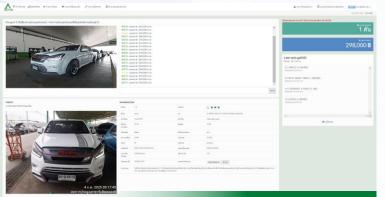
Move to Auction House

Record to system, Clarify, Cleaning, Upload to website, Auction



### Our services











**AUCT Property** 









### **Partners & Clients**

#### **Financial Institutions**

#### **Insurances**

#### **Government agencies**

























สยามคูใบด้า ลีสซึ่ง



开责组费 KASIKORN LEASING

ลีสซิ่งกสิกรไทย



















autoX





















































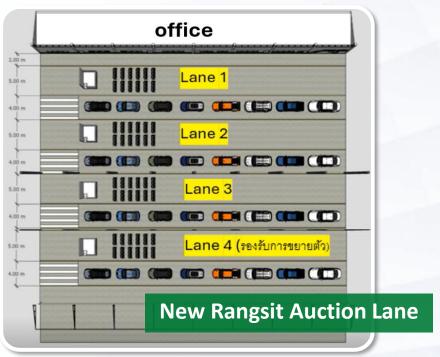




### 2024 Development









### **2024 Activities**



**LUXURY CAR** 



**Ready Travel Auction Car** 



"Good-quality Car at a Price Less Than 100,000 Baht" @ Rangsit Klong 8 Branch



**Ev Corner** 

Washington Warket, Nakhon Ratchasima







# 2025 Project Plans

Vehicle Inspection Centre @ Headquarter & Rangsit



**AUCT Place @ Rangsit** 



4 warehouses expanding





**Business overview** 

**Performance** 

Q&A





### Q4/2024 Financial Highlight

#### **Total revenues 321.60 MB**



(3.4%) YoY



(1.9%) QoQ

#### Gross profit 143.73 MB



(11.1%) YoY



(11.9%) QoQ

#### Net profit 75.13 MB



(19.4%) YoY



(19.2%) QoQ

### **2024 Financial Highlight**

#### **Total revenues**

1,303.46 MB



5.1% YoY

#### **Total Assets**



3.6% from 2023

#### **Total Liabilities**



7.0% from 2023

#### **Gross profit**

651.08 MB



5.6% YoY

#### **Total Equity**

564.77 MB



4.5% YoY

#### D/E



= 2.63 times

#### **Net profit**

371.29 MB



6.7% YoY

#### **Net Profit Margin**



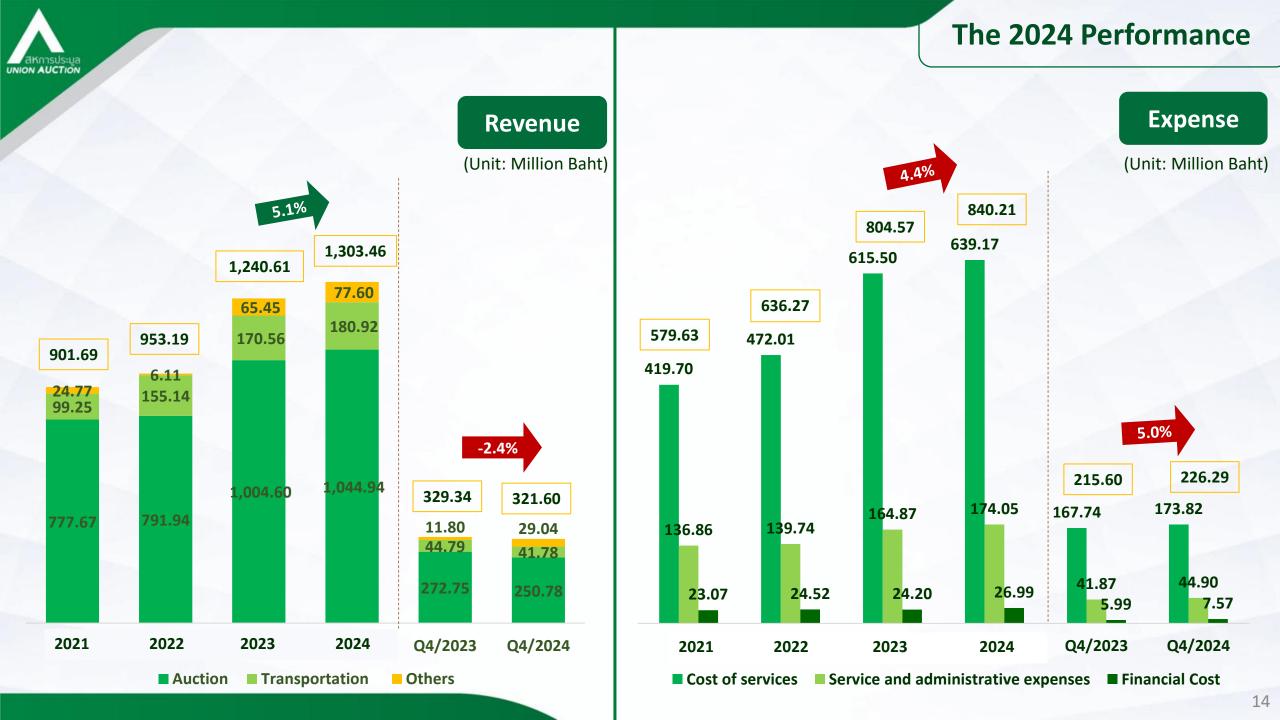
= 28.5% YoY

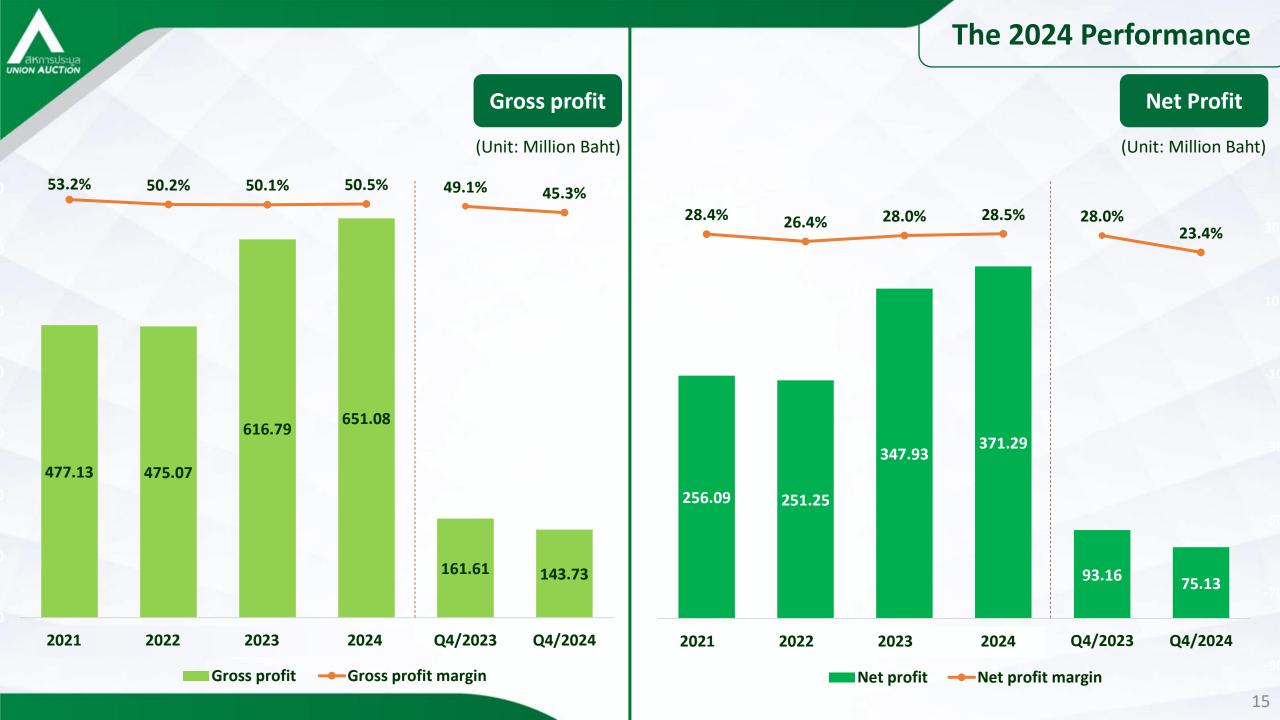
#### D/E

(Exclude Lease agreement)

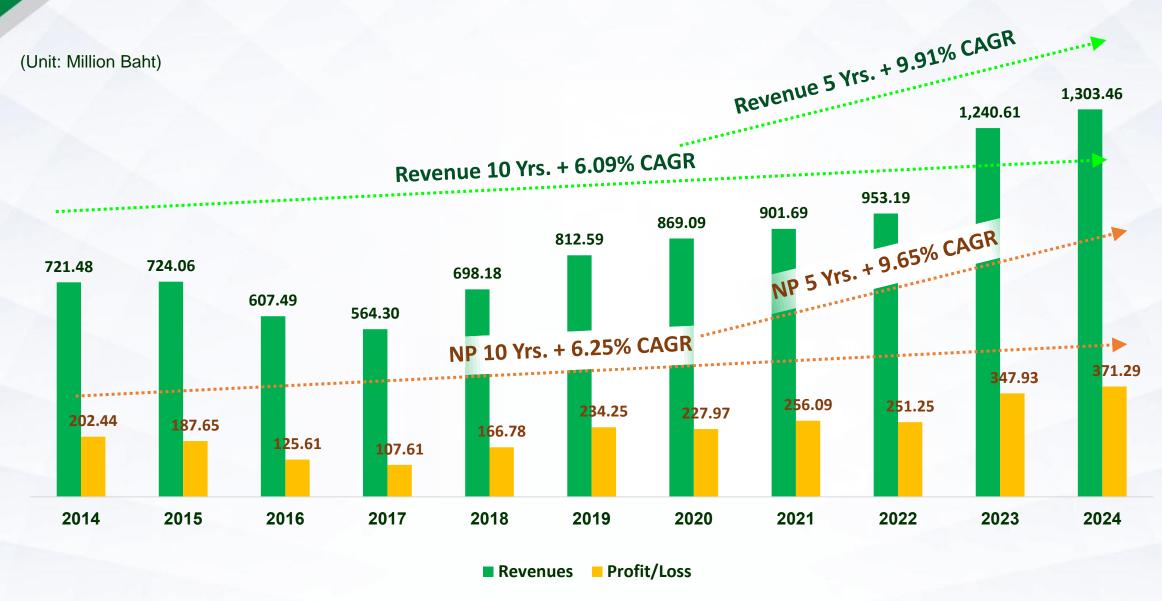


= 0.85 time



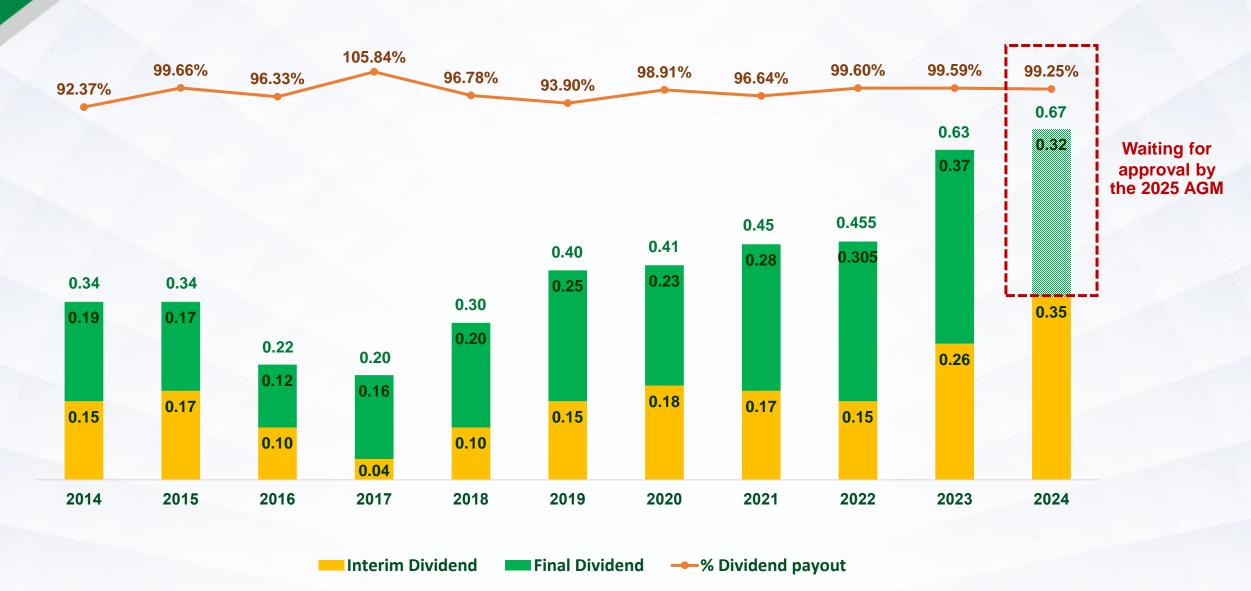




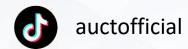


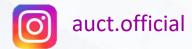


#### Dividend policy of paying not less than 40% of net profit



# Q & A











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